

FN Neuhofer

WE. KNOW. WOW!



Skirtings



Profiles



Digital Printing



Accessories





Generations 9 to 11. From left to right: Victoria Neuhofer, Caroline Schön (née Neuhofer), Franz, Sarah and Helga Neuhofer, Christiana and Franz Neuhofer Senior.



A tradition of success

We share a proud history of more than 370 years as a company and a family. It has been a long journey from the small, regional sawmill to becoming a global industry leader. At the same time, taking the company successfully into the next generation comes with a great deal of responsibility.

Efficiency and modernisation in production play a key role in the future of the FN Neuhofer brand and location along with innovative solutions, "Made in Austria" quality and comprehensive customer service. We are constantly investing in new systems and technologies in the field of planing and wrapping technology. We also plan to expand the automation of packaging using the latest robot technology.

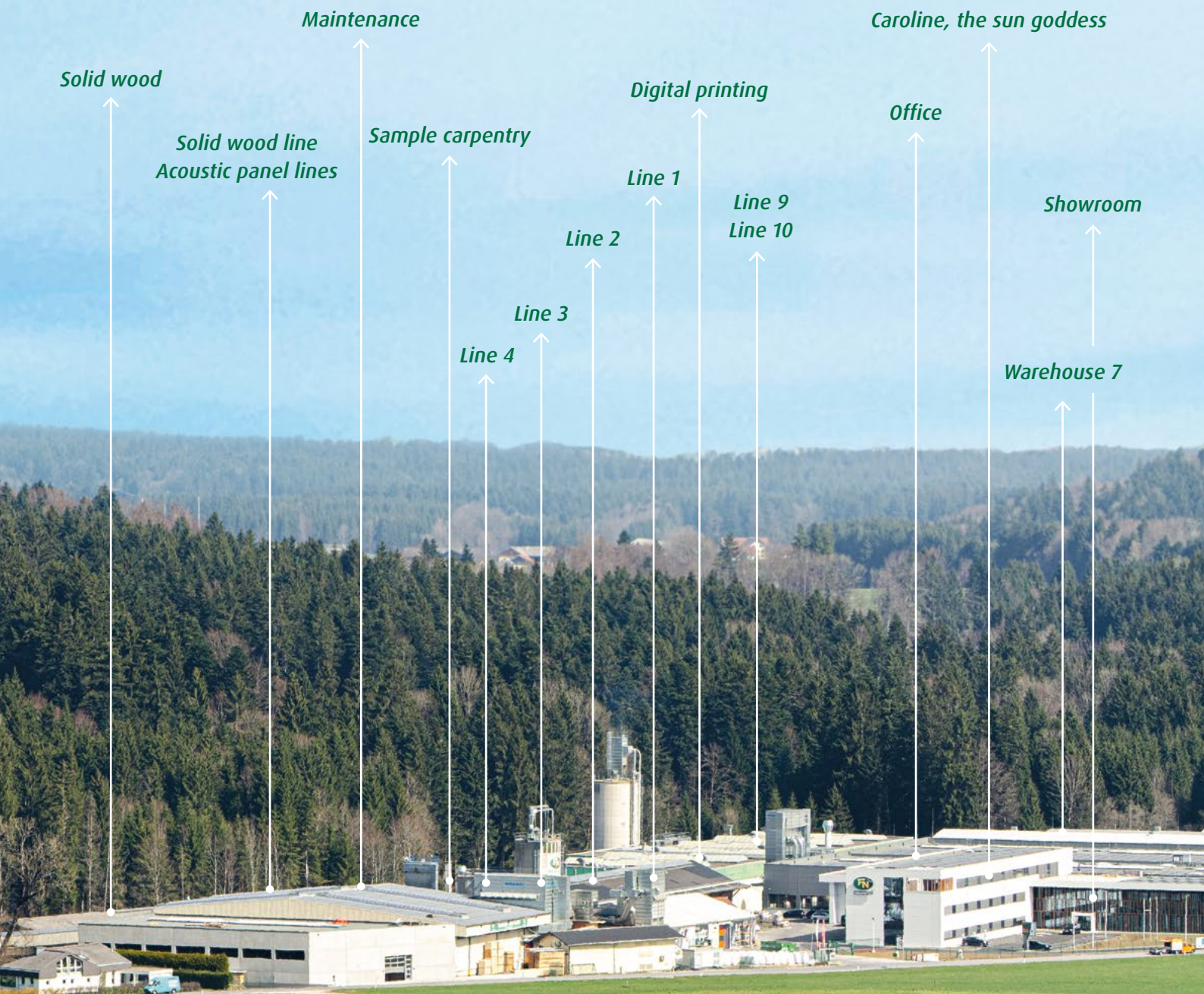
WE. KNOW. WOW! Our customers and partners rely on us for our generations of know-how, service, flexibility, the latest technologies in production, and innovation in products and processes.

This is what we stand for as a team with all our employees.

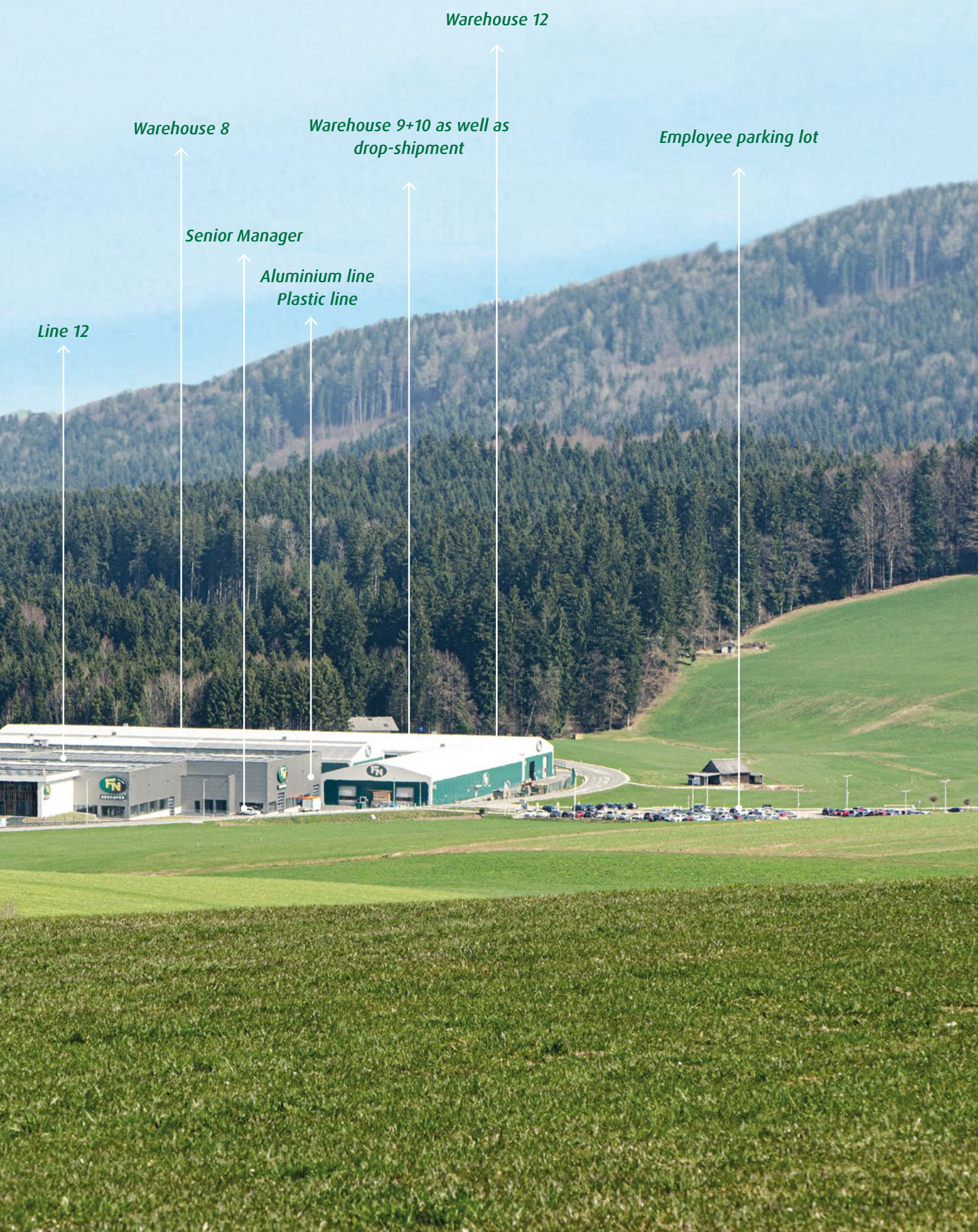
Yours, Franz Neuhofer



FN Neuhofer-Image Video



**FN Neuhofer - headquarters
in Zell am Moos, Austria**



Warehouse 12

Warehouse 8

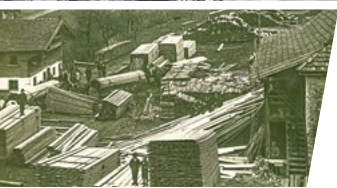
Warehouse 9+10 as well as
drop-shipment

Employee parking lot

Senior Manager

Aluminium line
Plastic line

Line 12



373 years of FN Neuhofer

A good start

1650: Founding of the company in Zell am Moos under the name "Sagramühl".

1750: The value of the "Sagramühl" run by Georg Neuhofer and his wife Catharina reached a remarkable 625 guilders.

1752: Maria Theresia recognises the importance of the timber industry. The sector employs 650 people in Zell am Moos.

1891: Johann and Elisabeth Neuhofer purchase the Saaghäusl along with the property and woods.

1932: Biggest economic crisis of the 20th century; countless company bankruptcies, very bad order situation for production. At the age of 31, Franz Neuhofer takes over the management of the company, the 8th generation family member to do so.

1945: Devastating floods in the Haslau (entire Vöcklatal) immediately after the end of the war; all wood stores, warehouses, garages, the small church and half the house are swept away. The family is left with nothing. Reconstruction of the company and the house starts almost from scratch, the family does not receive any support, neither from the state nor from private or other funding agencies.

1946: Refurbishment of the company and reconstruction of the residential building

1954: Acquisition of a modern gate and the second turbine system.

1958: 18-year-old Franz Neuhofer (9th generation) takes over sales and production management in the company

1960: The first four-sided planing machine (Olbrich brand) goes into operation. The first floors, formwork and the planed squared timber leave the production line as an "additional product". The range of profile products expands considerably.

1965: Franz Neuhofer Sr. marries Christiana Schwaighofer and takes over the family business, the 9th generation. Modernisation of the production processes in the sawmill. Acquisition of the seven-spindle Weinig planing machine, specially designed for profile production.

1966: The company increases its capacities in the sawmill. Reaches the one million Schilling mark in sales in profile production.

1974: Purchase of the surrounding land and construction of a new sawmill equipped with the most modern production facilities.

1980: Increasingly international orientation of the company FN Neuhofer, exports 65% of its products.

1983: Purchase of the neighbouring sawmill.

1984: Milestone in the company history – the Neuhofer family decides to focus all their resources on the manufacture of profiles. Massive investments in additional lathing machines as well as veneer cutting machines, wrapping machines, painting systems and a drying chamber. Start of large-scale production of foiled and veneered profiles.

1987: Expansion of profile production by building a new hall.

1995: Further expansion of the production halls and the warehouse; expansion of the product range to include mounting rails, clip holders, corners, radiator rosettes and much more. Numerous patents registered worldwide.

1996: Complete conversion of the sawmill using the latest technologies.

1998: Closure of the sawmill. At the same time, a modern logistics centre is built on the company premises to handle the increasing volume of transport. FN Neuhofer receives the Austrian state prize for wood marketing for its extensive marketing activities and innovation.





1946



1995



1998



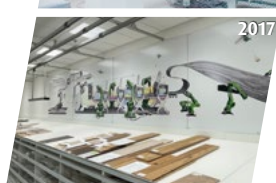
2000



2006



2013



2017

1999: The FN product range expands to include the innovative flexible skirting boards, wall panels and the stair step system. Numerous international trade fair appearances in Germany, Poland, Russia, USA, France, China, Spain and more.

2000: FN Neuhofer celebrates its 350th anniversary. Franz and Christiana Neuhofer hand over the management to the 10th generation – their sons Martin and Franz Neuhofer Jr. The largest investment in the company's history to date – a new production and storage hall with locksmith's shop and carpentry shop.

2001: FN goes online – the company enters the global virtual space at www.fn-profile.com

2004: Establishment of the FN Profile Inc. subsidiary in North Carolina, USA.

2005: Franz Neuhofer Sr. receives the Gold Medal of Merit from the Republic of Austria for his many years of service in business and society. Federal Order of Merit of the Republic of Austria for Christiana Neuhofer.

2006: Investment in two more production lines with the most modern systems (Powermat 2000), increasing the profiling capacity to approx. 110 million running metres per year. In addition, a 2,000 m² warehouse is built on the company premises. Industry magazine "Holzkurier" awards FN Neuhofer the title "Wood Industry of the Year" for its innovative strength and rapid development.

2007: FN Neuhofer secures additional expansion opportunities at the Zell am Moos site by purchasing additional land. A new warehouse (600 m²) is built.

2009: "Best Family Business in Austria" award.

2010: FN Neuhofer celebrates its 360th anniversary! Pioneering role in the industry through the acquisition of a digital printing system, which allows enormous flexibility in terms of storage but also décor variations. The homepage www.fnprofile.com gets a new and modern appearance, including configurators for digital printing.

2011: Production of solid wood profiles with new planing lines and cutting lines, production capacity increases to 125 million running metres per year. Further expansion of the storage capacity by 20,000 m³ and relocation of the logistics centre to the location of the profile factory.

2013: Intensification of automation by robots in the area of packaging and palletising.

2014: Large investments in further profile planing machines the start of plant interlinking.

2015: Expansion of the storage capacity with a hall extension.

2016: Completion of the plant interlinking and automation of packaging. Creation of new storage capacities with a new warehouse.

2017: Investments in a new digital printing competence centre with the most modern digital printing system and equipment. "Traditional Business in Upper Austria" award.

2018: Further expansion of storage capacity by three halls. Certification "Leading Company in Austria".

2019: Construction of a spacious employee car park with e-charging stations.

2020: 370th anniversary. The world holds its breath: anniversary celebrations not possible due to the coronavirus pandemic. Instead, the chronicle "Neuhofer Roots - Growth - World Market" is published. Investment in further systems and lines (plastic and aluminium) and construction begins for the project "Vision 2025". Parkett Star award for the life work of Franz Neuhofer (9th generation).

2021: The largest investment in the company's history. The three-storey office building with the spacious showroom, canteen as well as the two huge production halls are completed on schedule. The commissioning of the newest highly automated systems. Awarded the Austrian Silver Export Prize.

2022: Move into the new offices. A milestone in the company's history and the foundation for a successful future, based in tradition. Winner of Austria's Leading Companies, International Category, Upper Austria.



2019



2020



2021



2022



*Production hall equipped with the latest technology
at the Zell am Moos / Austria site*

Our production steps



Raw materials warehouse

Separation of the panels



Coating line

Packaging plant

Packaging robot

Tool management



State-of-the-art technology

To ensure continued success and further growth, FN Neuhofer has invested and continues to invest considerably in making production more modern and efficient. The degree of automation has increased significantly in recent months, and we have connected the systems and machines to achieve even better utilisation and production control and avoid idle times.

In addition, we acquired additional planing, wrapping and painting technology and updated our complete stock of robots for packaging to the latest standard. In 2022, the most modern line in the industry for the production of profiles will go into operation.

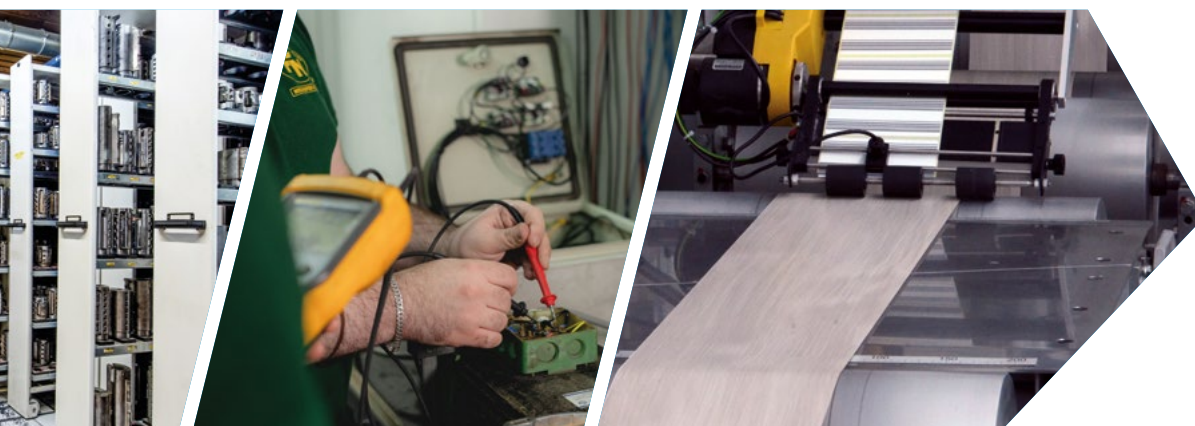
We can now react even faster and more flexibly to customer needs and continue to supply the world market with innovative and high-quality products, "Made in Austria".



Defining the profile shape

Covering

Determination of the profile length



Maintenance

Digital printing of foils



FN Neuhofer, logistics centre in Zell am Moos / Austria

Logistics for the world market

In the heart of Austria, in the heart of Europe.

Our answer to the growing demands of the world market is not only the development and manufacture of innovative products, but also optimal service, rapid delivery times and a tailor-made logistics concept.

Our central location in the heart of Europe remains one of the decisive factors for the success of our family business.

This logistical advantage enables us to guarantee speed and service. Customers can count on deliveries in the fastest possible time, even with short-term orders.

FN Neuhofer as a global player.

We process all orders for transport in our 16,000 m² logistics centre, from individual profiles from online orders for our hardware store end customers to 40-foot containers. Our global partner network enables optimal distribution of the goods and reliable, fast delivery.

We rely on technological advances, forward-looking innovations, proven know-how and an optimal price-performance ratio. "Everything from one source" with the best service reduces the logistical effort for our customers and lowers their costs. We work with a flexible international distribution concept that enables us to be close to the customer and guarantees quick reactions and short delivery times.



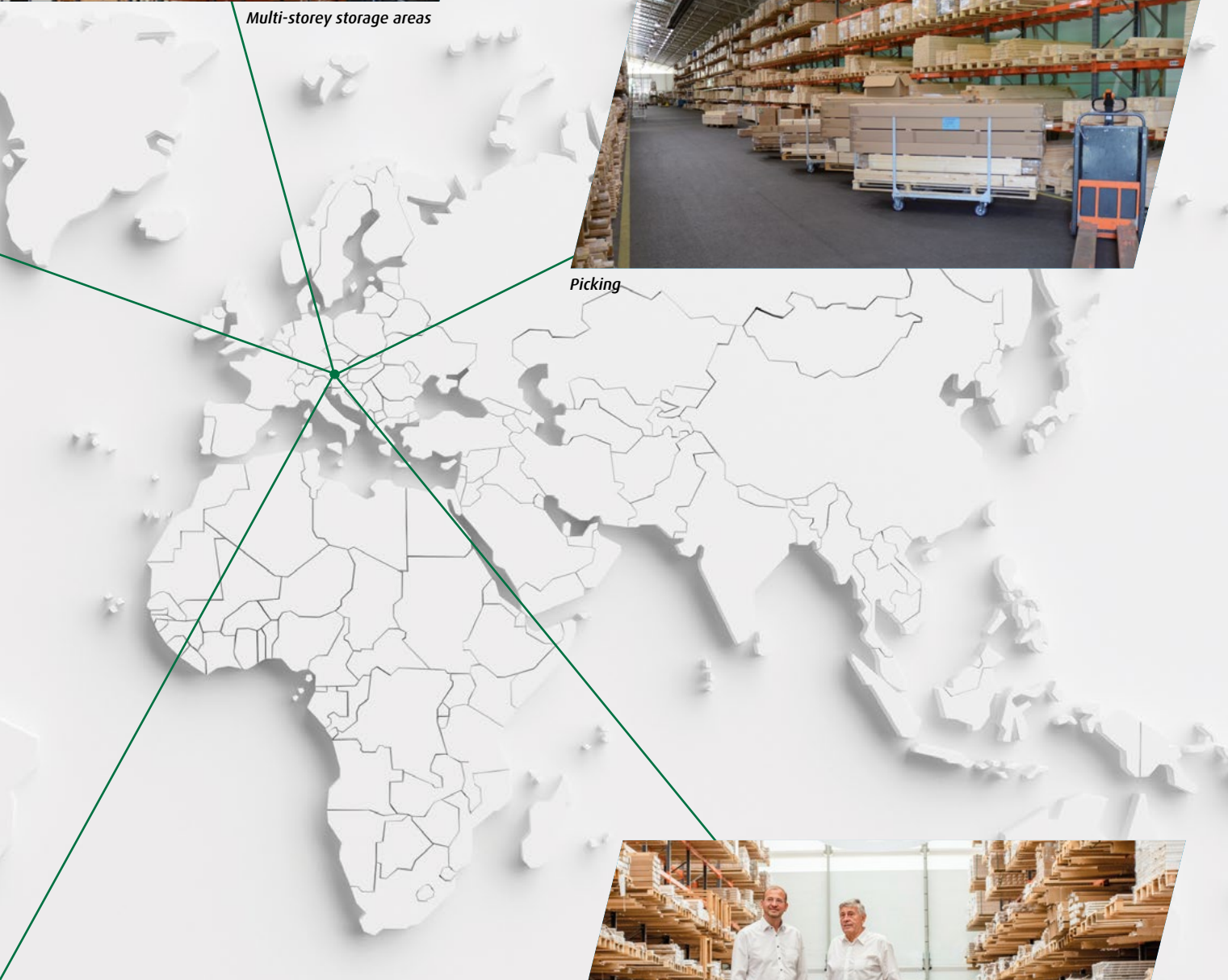
Profile loading



Multi-storey storage areas



Picking



Prefab warehouse, Franz Neuhofer, Franz Neuhofer Sr.



**A TRUSTED LEADER
AROUND THE WORLD**

Forward-looking logistics for mutual success




Connected to the world in the heart of Europe.

Our location in the middle of Europe remains a key factor for the success of our family business.

Our customer-oriented logistics ensure optimal service for our entire range of products, from highly available standard product lines to customer-specific special designs.

We deliver unmixed container quantities as well as customer-specific small quantities with the appropriate special labelling.

Our logistics service is completely tailored to the needs of our customers. We offer deliveries to your central and distribution warehouses as well as store deliveries, cross docking and dropshipping.

Product type	Temporary availability Ex works
Standard product range	
Customised Production	
On demand	

Customer-oriented services.

We provide our retail customers with all the necessary tools to successfully implement multichannel strategies as a part of our automation processes. The focus is always on customer benefit. Depending on the distribution channel, our customers can rely on standard or express deliveries. We use EDI interfaces for data transfer to ensure optimal data exchange and improve process reliability.

What do we mean by “customer-oriented”?

In close cooperation with our customers, we determine order cut-off times, suitable transfer times and optimal batch sizes for optimal customer benefit when selecting the required services.

Lean processes - integrated systems.

We are continuously optimising and automating our processes (e.g. lean lifts, goods-to-person concepts) in order to increase our competitiveness. Together with our customers, we are developing an integrated forecast process and EDI order processing to ensure efficient and tailor-made processes. Ongoing on-time delivery measurements, quantity evaluations and process quality indicators ensure long-term, successful cooperation.

Dropshipment.

Following the current trend, we are also able to deliver orders from our customers' web shops directly to the end consumer.

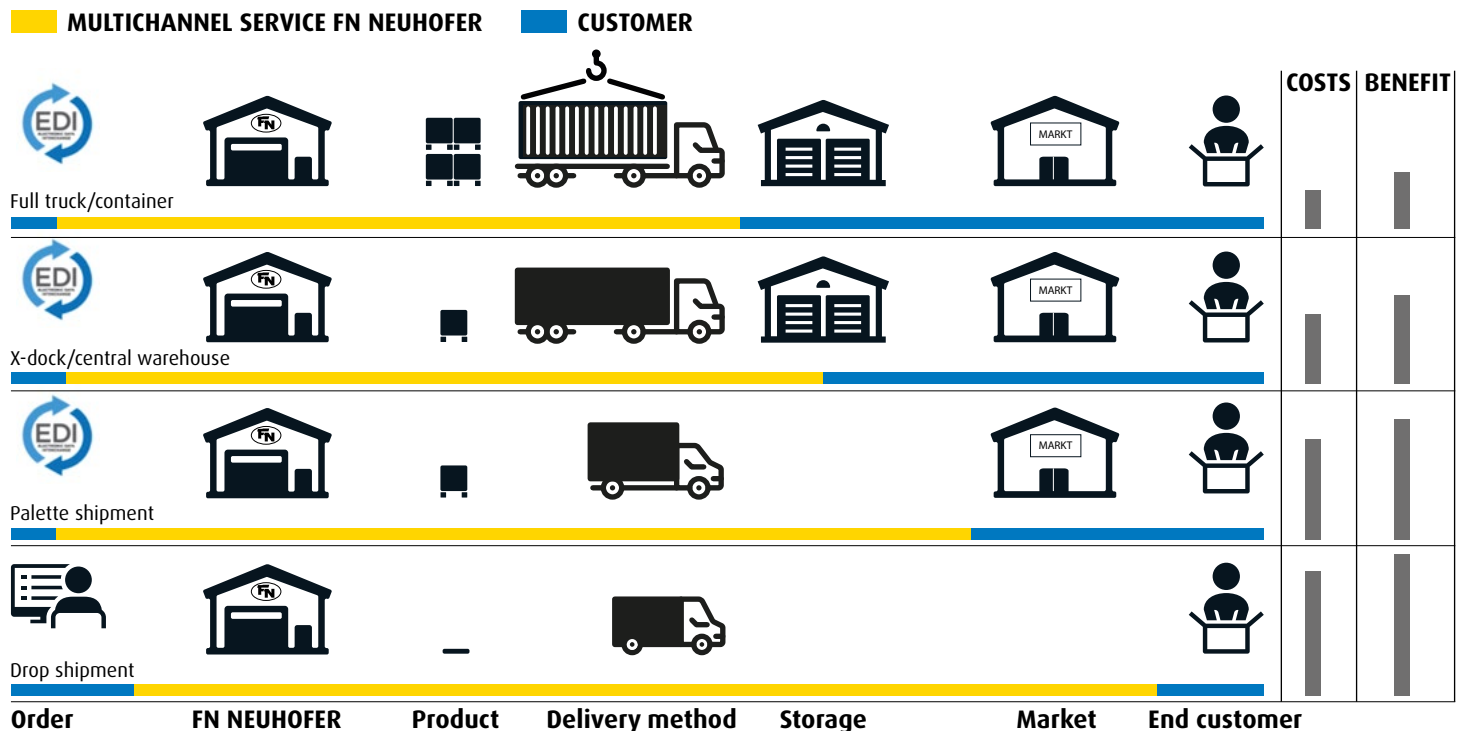


Print-on-demand.

We continuously invest in new technologies and equipment in order to better respond to the needs of the marketplace. With new processes and our in-house digital printing, we can react flexibly and manufacture numerous products, even in small batch sizes. Considering the increasing importance of online business for our customers, this technology and our customer-oriented logistics service enable accurate deliveries, directly to the end customer, if desired.

Active worldwide, well-connected.

Working with our carefully selected network partners, we supply customers all over the world from our 16,000 m² central warehouse. We currently have access to over 1600 delivery points.





Certified quality

Our slogan “WE. KNOW. WOW!” is evident in all aspects of our business, from collaborative development, our expertise in processes, technologies and quality awareness, to customer service and satisfaction.

It is our declared goal to achieve the highest-possible standards – including the economical and ecological use of natural resources.

To this end, our products are periodically tested by external institutes according to SVHC (Substance of Very High Concern) and VOC (Volatile Organic Compounds) criteria.

Our processes and products are also certified accordingly.

ISO 9001: Our process organisation with regard to the manufacture and sale of profile strips, innovative profile accessories, shopfitting systems and the trade and production of wood-based materials for floors, walls and ceilings meet the high quality requirements of ISO 9001. The successful extension of the certification after a strict auditing process in 2022 confirms our conviction that only an uncompromising management system can guarantee top quality.

ISO 14001: Our company has been ISO 14001 certified since 2004. The certificate was successfully extended in June 2022 after a strict auditing process. This standard represents the minimisation of environmental impacts on soil, water and air and for a continuous improvement process with annual reviews/audits. The certification guarantees publicly recognised environmental standards, certifies the active avoidance of environmental pollution and the deep anchoring of environmental protection in the corporate philosophy.

FSC® for sustainable economy: The FSC® (Forest Stewardship Council) is an international umbrella organisation for the promotion of environmentally friendly, socially responsible and economically viable forest management. To this end, it has established principles and criteria for sustainable forest and timber management. Certification ensures that companies manage their forests according to the ecological, social and economic criteria laid down by the FSC®, or process or sell wood or wood products from certified forests. Ask us about FSC certified products.

PEFC for ecological quality: Labelling with the PEFC seal of approval (Pan-European Forest Certification initiative) helps customers make a conscious decision to buy products from responsible forestry. The seal of quality guarantees that the forests are managed in an ecologically, economically and socially sustainable manner in accordance with the PEFC standards.

Eco-Label: Products marked with this label have successfully passed a test for ingredients and emissions that are harmful to health.

FEB: This association represents the economic, socio-political and technical interests of the member companies on the subject of resilient floor coverings at the national and international levels.

UN Global Compact: Membership represents a commitment to ten principles in the areas of human rights, labour, the environment and anti-corruption and is, among other things, our commitment to sustainability and social responsibility.



FN Memberships

MMFA: The MMFA offers a common place for all existing and future multi-layer products. It is an international platform for manufacturers of multi-layer modular floor coverings and their supplier industries to exchange views and experiences. The focus is on research, development and standardisation as well as participation in international trade fairs. Active press and public relations support the work.

FEP: Represents the leading manufacturers of parquet floors in Europe. It is the most important trade association representing the European parquet industry and its interests. The main objective of the association is to strengthen and improve the position of wooden flooring products compared to other flooring products.



The environment and sustainability.

For 10 generations and more than 370 years, the Neuhofer family has been involved in the processing of wood and wood-based materials. The topic of “sustainability” is anchored in the company's DNA, so to speak, and is repeatedly underlined by numerous campaigns and investments.

In recent years, we have implemented numerous projects to improve our CO₂ balance.

When it comes to sustainability and the carbon footprint, what could be better than using and processing wood? And we are masters at that!



The power of the sun: On the new building erected in 2021, almost all roof areas were used for the installation of a photovoltaic system. 2868 photovoltaic modules over 5,140 m² generate a nominal output of 1.018 MW. 86% of the energy obtained in this way is used for the company's own consumption, thus contributing additional sustainably produced electricity to the company.

This saves almost 483 tonnes of CO₂ emissions per year and makes a valuable contribution to improving our CO₂ balance.

With an increasing share of e-mobility, a portion of this energy goes to e-charging stations for the e-cars and bicycles of our customers, partners and employees.

Of course, the proportion of electric forklifts and electric pallet trucks for the warehouse and on-site traffic is also increasing to the same extent. Incidentally, the rest of the electricity from the grid is 100% from renewable sources, which in Austria is predominantly hydroelectric.

The power of water: since our location in tranquil Haslau started as a sawmill, using water from the "Vöckla" river is a matter of honour. Two small, company-owned hydroelectric power plants support the plant's power supply with its own sustainable energy.



The power of technology: energy is also being saved in the employee car park, which was newly built in 2019. A radar-controlled LED lighting system adjusts the intensity of the lighting to the pedestrian and vehicle traffic in the parking lot. When everything is quiet, the lighting dims to a minimum, as soon as movement is detected, the light shines at full intensity. This saves around 5.3 tons of CO₂ per year.

The power of wood: all company buildings are kept warm by using the company's own wood residues for energy. A new energy-efficient heating system was installed in 2021, which produces up to 50% less NO_x emissions than the old system. Dust emissions were also reduced by 93%.



Roadmap 2025



The new building at the Zell am Moos site

Made in Austria – for the whole world.

For many years, the FN Neuhofer company has played a leading role in the global wood-processing industry. "Made in Austria" is a seal of quality that is valued around the world. And we keep our eyes on the future ...



The mission is clear: the step to global industry leader should be achieved in the next few years. A goal that requires planning and commitment to ensure the continued success of the current headquarters in Zell am Moos.

Key here are extensive investments in the latest technology (planing machines, wrapping, plant linking, automation, robots).



"Industry 4.0", the efficient interaction of machines with each other, is also becoming increasingly important and plays a decisive role in our company. This creates a holistic system with better utilisation, optimised production control and the avoidance of idle times.



We laid the foundation for this in the autumn of 2020, when we started a large-scale construction project, a modern, energy-efficient office building with a showroom for the optimal presentation of the entire product range with application examples and shelf concepts. We made additional investments in two new production halls, which are equipped with the most modern systems for the production of profiles from a wide variety of materials, including high-quality lacquered surfaces.



The new facilities have been in operation since early 2022 and the new office is occupied.

Future stages of this plan will link the warehouses, production, etc. and optimise all processes from raw materials to delivery.

The foundation for global industry leadership, "Made in Austria".



FN sales aids. Modern and innovative



With our internal, dedicated marketing team, we can offer support in all areas related to the PoS.

From the planning and design of product brochures, to the conception and implementation of PoS product displays, to customer-specific product packaging and labels, we prepare, coordinate and design everything.

We also help customers with product samples, sample folders and sample fans for a wide variety of products.

PoS brochures.

We offer brochures for the individual products at the point of sale. They are available in several languages and contain detailed product and application information for the end customer.



Presentation folders.

Specially designed sample folders with profile samples, including fastening systems and their applications, help the customer get to know the FN product range easily, quickly and practically.



Sample boards.

We offer sample boards for all product categories with potential installations but also a wide variety of samples to touch and feel.

Product videos.

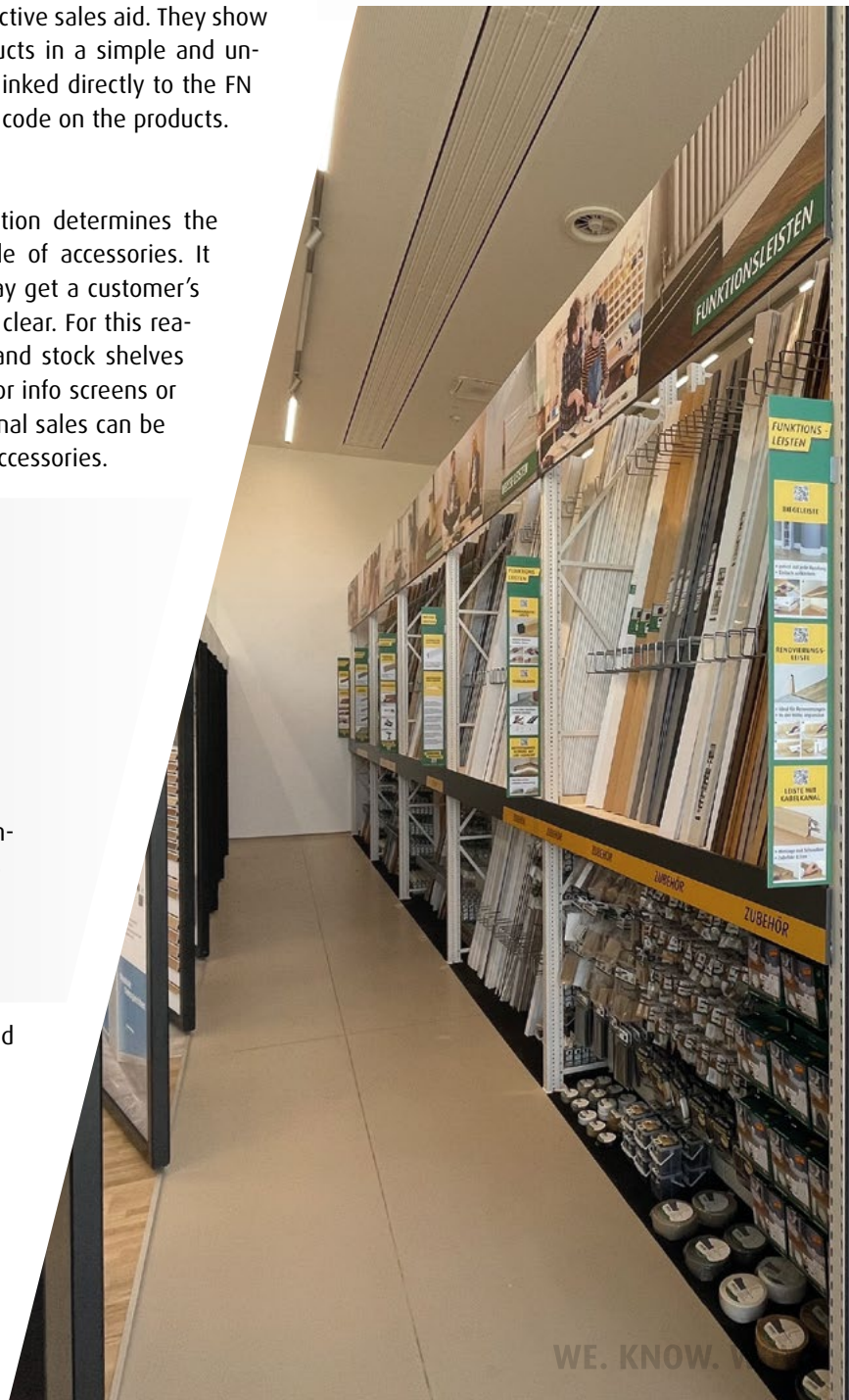
Product videos are an effective sales aid. They show the assembly of the products in a simple and understandable way and are linked directly to the FN YouTube channel using a QR code on the products.

Custom PoS design.

On the shelf, PoS communication determines the off-take and the additional sale of accessories. It is essential that a product display get a customer's attention but also be logical and clear. For this reason, we help our clients design and stock shelves and create direct communication for info screens or apps. In this way, profitable additional sales can be generated with assembly aids and accessories.

- Sophisticated shelf concept for exploitation of sales potential.
- Emotional appeal to customers via captivating imagery.
- Modern information tools such as touch screens and apps.
- Highest profitability through compact presentation.
- Easy installation of shelf modules.
- Self-explanatory overview for end customers with colour-coding system for profiles and accessories (motion profiles in blue transition profiles in red, end profiles in green and stair profiles in brown).

In addition, we are also happy to offer customised displays and PoS stands for secondary placement.



Digital communication

New home page.

The company's new website is modern and user-friendly. Customers, partners and interested parties can find information about FN products and applications quickly and clearly on www.fnprofile.com, as well as a wide variety of videos from all areas, folders and the new product catalogue for download, or useful information and direct application options via the careers sub-page.

Visit us at: www.fnprofile.com



B2B online shop for customers

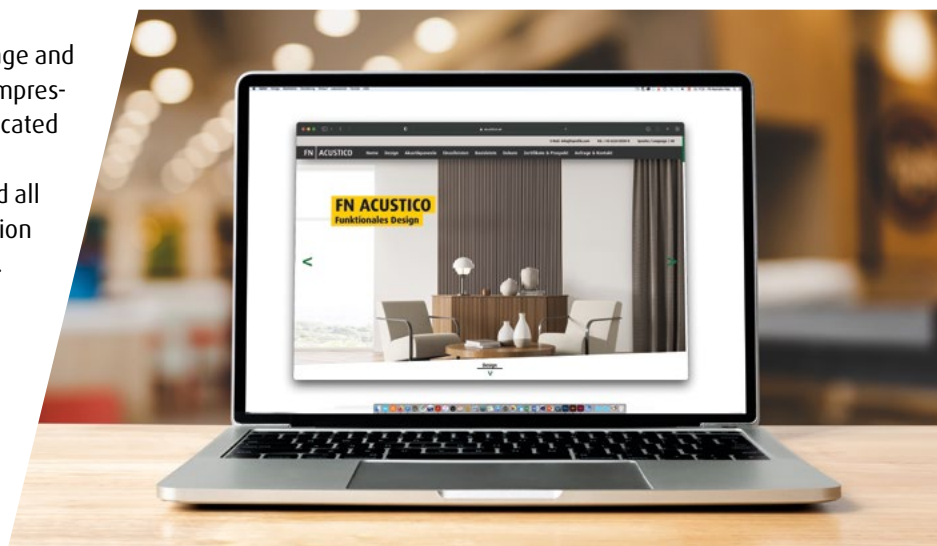
A B2B shop for our customers is currently under construction. A complete PIM/DAM system will be connected to the shop, so that media assets and product attributes can be transmitted to our customers quickly and easily. The shop will optimise the ordering process and also display the complete order history for our customers. The concept will enable the customer to place an order quickly and with few obstacles.

Microsites for new products.

With the aim of offering new products the perfect stage and giving customers and partners the best possible impression and all information at a glance, we create dedicated microsites.

Here you can discover and experience the product and all its details: from the product description and installation instructions to certificates and sources of inspiration.

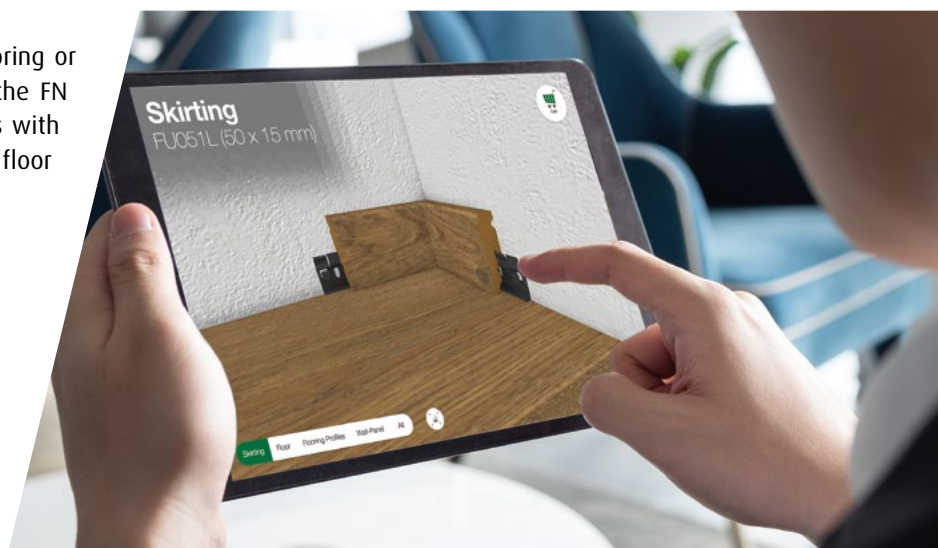
Example: www.fn-acoustico.at



FN smart e-shop.

Configure your individual profile to match your flooring or with custom logos or images. You can do this in the FN smart e-shop. Integration into customer web shops with ordering is also possible, as is the customization of floor décors to match the profiles.

Trial version available here:
esmartshop.fnprofile.com

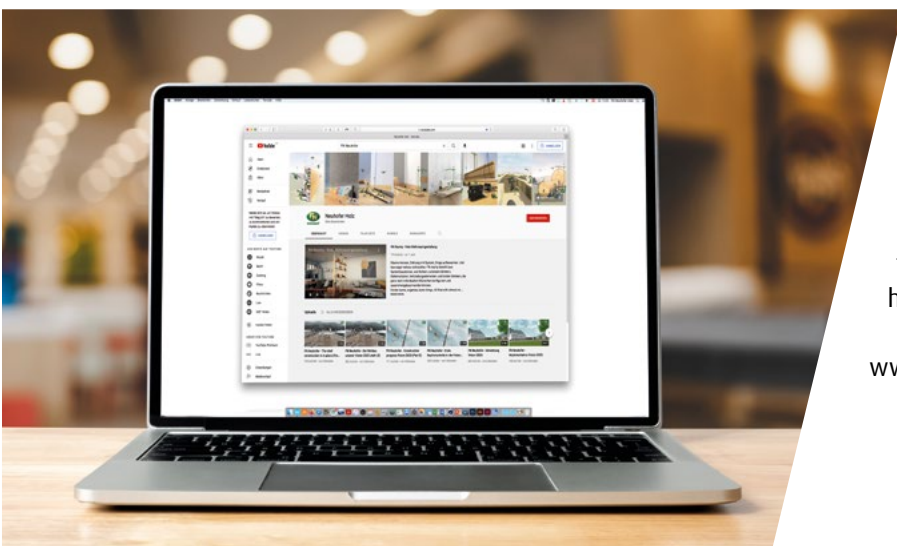


FN DIY Show / YouTube channel.

A separate FN YouTube channel contains everything necessary for the assembly of the FN products. You will find a QR code for the respective product in the catalogue. Scan this with a smartphone or tablet to access the appropriate assembly video.

The FN DIY show is coming in 2023. If you want to be the first to attend the première, please register on our homepage.

www.fnprofile.com/premiere



Social media channels.

What's new? Visit us on our social media channels, e.g. Facebook, Xing, LinkedIn, Instagram and Pinterest. There you will always find news about the company and new products. And everything else that is new and interesting.

www.fnprofile.com/socialmedia





"All in the product catalogue specified dimensions and performances of the products have to be regarded as approximate. The specified dimensions and performances of the products are without obligation. This concerns particularly its quality, colour, respectively its design (grain, surface, etc). The products in the product catalogue are expressly subject to change. Relevant are solely the offer and the acceptance of order taking as a basis the general terms and conditions. The customer cannot obtain any rights whatever kind from pictorial representation and/or specified dimensions and performances according to this product catalogue."

Mistakes and errors excepted.

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